

## Message Text

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PAGE 01 ROTTER 00433 160642Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----093021 161937Z /41

R 151400Z JUN 78  
FM AMCONSUL ROTTERDAM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2655  
AMEMBASSY PARIS  
AMEMBASSY THE HAGUE  
AMCONSUL AMSTERDAM

UNCLAS ROTTERDAM 433

E.O. 11652: N/A  
TAGS: BEXP, NL  
SUBJ: AQUATECH 78 RECRUITMENT

REF: A) USDOC 10264, B) USDOC 09720, C) USDOC 09718,  
D) USDOC 09370, E) RDAM 304, F) RDAM 242

FOLLOWING LEADS CONTACTED/RECONTACTED WITH RESULTS AS NOTED  
BELOW CONCERNING THEIR PARTICIPATION IN USA PAVILION AT  
AQUATECH 78:

1) AURIEMA (REF A) HAS MAILED PHOTOS, COMPANY LITERATURE  
AND PR DIRECTLY TO PARIS.

2) BRINK EN ZONEN (REF B) WHICH REPRESENTS TECHMARK WILL  
PARTICIPATE IN AQUATECH DIRECTLY, AS PER REF F, PARA 3.

3) PEABODY TEC TANK (REF C, PARA 1) WILL PARTICIPATE DIRECTLY  
IN AQUATECH 78.

4) POSI-SEAL INTERNATIONAL (REF C, PARA 2) WILL NOT PARTICIPATE  
IN AQUATECH 78 ACCORDING TO RICHARD JOHNSON BECAUSE THEIR  
HIGH PRESSURE/TEMPERATURE PRODUCT LINE IS MORE SUITED TO  
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OTHER EXHIBITIONS RELATED TO OIL INDUSTRIES.

5) J.J.B. DE LANNOY GENERAL MANAGER OF INTERNATIONALE  
GAS APPARATEN B.V. REPRESENTING AMERICAN METER (REF C, PARA 3)  
IS STILL CONSIDERING PARTICIPATING IN USA PAVILION AT AQUATECH  
78. WE WILL KEEP YOU ADVISED.

6) ELECTROFACT (REF D, PARA 1) INFORMED US THAT THEY ARE NOT SELLING PRODUCTS OF AUTOCON AND AUTOCON IS NOT REPRESENTED HERE. AUTOCON IS A DIVISION OF CONTROL DATA OF MINNEAPOLIS. ELECTROFACT BELONGS TO SAME PARENT COMPANY. ELECTROFACT S MANAGEMENT CONSIDERING POSSIBLE PARTICIPATION. WE WILL REPORT DEVELOPMENTS. WE SUGGEST THAT USDOC DETERMINE CONTROL DATA S POSITION AND POSSIBLE INTEREST IN PARTICIPATING IN USA PAVILION AT AQUATECH 78 AND HAVE THEM SO ADVISE ELECTROFACT AND AUTOCON.

7) HYDROCHEMIE (REF D, PARA 2) WILL PARTICIPATE IN AQUATECH DIRECTLY, AS PER REF F, PARA 3.

8) MR. ZWEMSTRA OF ESMIL (REF D, PARA 3) INFORMED US THAT HIS FIRM HAS ALREADY RESERVED A BOOTH AT AQUATECH AND THAT THEY ARE NOT INTERESTED IN PARTICIPATION IN USA PAVILION.

9) RADEMACHER AND PETRO-TRAP COMMENTS, REF D, PARA 5, CONFUSING TO US. PLEASE CLARIFY.

10) REF F, PARA 5, BLOMMERS, ANACONDA, AND HOMELITE-TEXTRON ARE STILL CONSIDERING PARTICIPATION. WE WILL REPORT AS RECEIVED. CHRISTIANO

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014